Uniform Dimensions for Entire Output.

A sheet of ordinary newspaper i three one-thousandths of an inch in thickness. In the building of a Cadiliac motor car there are 300 dimensions which are not permitted Home Market Is Unable to Supto vary more than one-sixth of the thickness of an ordinary sheet of

newspaper.
This seems almost beyond the ments that results in a quality

new Cadillac factory a tion to an even greater degree of erally recognized.

perfection. Visitors to the Cadillac The total num gauge room and the thousands of gium since the armistice, with the precision instruments used. To share of the United States in that maintain the standard of accuracy total, is shown in the following the Cadillac plant has 14,000 intable: struments in constant use.

The accuracy of these precision instruments is being constantly tested, the piston-pin gauges, for example, being checked twice every day they are used. The ultimat of accuracy is Johansson gauge, known as the last word in mechanical measurements. The assembling and adjusting of terest to factory visitors. One man, an expert, is made responsible for



-J. B. Mansfield Consulting Engineer

President of the Mansfield Steel Corp. of Detroit, successful builder of the Quebec Bridge over the St. Lawrence, which twice collapsed under the direction of other builders, consulting engineer for nine other leading automobile manufacturers, America's two including highestpriced cars, the authority whose expert testimony practically won for Henry Ford the famous Selden patent suit; these are but a few of the high lights in the career of J. B. Mansfield, Consulting Engineer Birmingham Motors, and recognized as one of Country's foremost Automotive Engineers.

Mr. Mansfield directs the production policies of Bir-mingham Motors which have enabled the Company to make such impressive period of its career.

Birmingham Motors 828 14th Street N. W. Washington, D. C. BRANCH OFFICES: 119 H St. N.E. 1341 Wiscon

the assembling of each Cadillac engine. The parts and sub-assemblies are brought to him as a commovable rack designed for that purpose. By this practice each engine is individually built and the seembler has a powerful incentive o maintain a high standard of

ply Demand, So Americans Profit.

comprehension of the average per-son, but the mechanical engineer will appreciate that it is this elaborate system of exact measure. Belgian motor car industry has not been able to supply the home demotor car.

Cadillac manufacturing methods mand since the armistice, and that have always been the source of the greatest interest to the mechanically inclined. Since taking filled by the local producers. The year ago the Cadillac Company has quality of American cars, especially developed the system of construc- in chassis and driving units, is gen

perfection. Visitors to the Cadillac The total number of passenger plant are always interested in the cars and chassis imported into Bel-

	table.						Total	From	Percent	
1	Year								of total	
	1919						3,908	1,628	42	
	1920						4,468	2,362	53	
	1921						4,815	846	18	
•										
1	Tota	1	4				13,191	4,836	37	

combined and working at full capac-Cadillac engines is also of much in-ity cannot turn out more than 5,000 cars a year; before 1921 their output this time to crack the whip of engiwas greatly restricted, so that the 1921 production rate could hardly been sustained. It is thus

have been sustained. It is thus obvious that during these years, even if the Belgian manufacturers had been able to turn out the car most desired at a popular price, their mere shortage of output would have compelled importation of cars from other countries to meet the local demand.

There are at present about 5,100 American cars in Belgium, 4.810 of American cars American cars in Belgium, 4.810 of which are of well-known makes.

"Every motor car owner, at some time or other, has wondered what chanical considerations and very rests is frequently so badly corrections of five or ten years little art.

all charges paid, vary from 9,800 to 15,500 francs for the low-priced cars (comprising by far the majority, two makes selling below 14,000 of the development work in the autofrancs), 21,000 to 35,000 francs for mobile field during the coming decmedium-priced cars (the most popular makes selling below 30,000 simplification and standardization of francs), and 51,000 francs for a wellknown high-priced car.

Detailed figures show that Belgian

buyers give preference to cars selling as much under 20,000 francs as possible. Good sales were recorded nowever, for well-handled mediun priced, and even relatively high-priced machines that enjoyed good repute in the American army. The fact that sales of all American cars to do its work with a minimum of slowed down with the rising dollar exchange indicates that on the whole more and more important. There the price was the initial argument in was a time when every owner ex-

Comes to Bad End.

A discarded automobile was discovered recently on a farm near Willimantic, Conn., converted into a still and producing liquor. The gas tank, radiator, gasoline feed pipe and hood of the car composed the make-up of the "hootch" producers.

Mostly Motor Traffic.

97.3 per cent of the venicles on car design motor car design motor car design pelled. Motor trucks constitute years . "Undoubtedly the most hazardous "Undoubtedly the most hazardous 97.3 per cent of the vehicles on the

Every Studebaker

Sells Another!

It's a case of the "survival of the fittest" in these days of keen com-

petition in the automobile industry and intelligent discrimination on the

part of the automobile buyer. Only those concerns will survive who

merchandise their commodity on the old-fashioned American business

QUINN SHOWS NEW WESCOTT A CAR OF DISTINCTIVE LINES



"Eventually this demand for great-

er fuel economy may develop, as it has in England and other European

Col. Vincent Thinks Further Advances Will Be in Way of Simplification.

'Along this season of the year timely emphasis in motor car discus-terially improved I do not believe a few weeks thousands will be at-neering opinion over the heads of the design which, to the best of present motor-owning public," says Colonel day opinion, is fairly well established design which, to the best of present Mackey, manager of the local Exmotor-owning public," says Colonel day opinion, is fairly well established design which, to the best of present Mackey, manager of the local Exmotor-owning public," says Colonel day opinion, is fairly well established design which, to the best of present Mackey, manager of the local Exmotor-owning public," says Colonel day opinion, is fairly well established design which, to the best of present Mackey, manager of the local Exmotor-owning public," says Colonel day opinion, is fairly well established design which, to the best of present Mackey, manager of the local Exmotor-owning public," says Colonel day opinion, is fairly well established design which, to the best of present day opinion, is fairly well established design which, to the best of present day opinion, is fairly well established day opinion, is fairly well established day opinion. The battery," says Mackey, "re-

the official import figure of 4,836 given above is accounted for mainly by purchases from army stocks. back over the startling changes that line design, motor car exteriors have by a thread. In fact, I have seen have been made in the last ter, years improved rapidly. Unbroken lines a man's battery drop out on the retail prices of the most popular he has wondered whether or not it and pleasing proportions are today road because the motorist American standard stock touring car, would be possible for the coming factors of vital importance. The in-falled to examine his cradie would be possible for the coming factors of vital importance. The infalled to examine his cradle. decade to show similar progress.

fluence of art, as the observer well "The wisest course is to decade to show similar progress.

mobile field during the coming dec-ade will be confined largely to a construction, with a view toward se fact, the prevailing tendency among ways assure the success of your curing greater endurance and free dom from repairs and adjustments. Motor Car a Utility.

"The motor car each year is b coming a greater instrument of utility—a better and more generally PORTRAIT OF HARDING recognized servant to public needs. and by reason of this fact, its ability expense is continually becoming cted a certain amount of diffi- friends of the President. The painter culty in opreating his car. He discounted this difficulty when he made his purchase and he displayed no trait at his studio throughout the surprise when it materialized.

surprise when it materialized.

"That time, however, is gone. Today the average motor car owner objects strenuously if called upon to humor or fuss with his car, and is the subject of much disappointment if for any reason his car is not at his call whenever he needs it. This change in the public's point of view and its unwillingness to tolerate anything but thereoughly justifiable re-Traffic counts by the United States thing but thoroughly justifiable re-Bureau of Public Roads show that pairs and adjustments will probably pairs and adjustments will probably be the greatest single influence upon

undertaking in prophesying the trend of motor car design is that which involves the motor proper. If the subject had been up for discussion last summer when the shortage in gasoline was so acute, the necessity for stringent economy would probably have strongly influenced the discussion have strongly influenced the discus-sion. Now that the crisis has passed gain (and the word 'again' is used advisedly), the cry for revolutionary fuel economy has subsided. Whether or not the present type of interne! combustion engine will eventually be rendered obsolete by a scarcity of

C. Mackey Tells Why Spring Overhauling Should Be Made Thorough.

countries, care of less weight and horsepower. Already there is a Practically all motorists recogwhen the annual motor shows lend movement in this direction, but until nize the benefit of a spring over-

America.

"There is one factor in motor car sufficient, according to B. C.

"With the coming of the stream speaking, the battery is only held

"The wisest course is to drive "My personal opinion is that it can see for himself, is one of the the car to the nearest service sta-will not. I am of the belief that most foremost elements in motor car de- tion either before or after you have foremost elements in motor car de-sign, and unless my sense of the ar-tistic is wholy indaquate it already ing. Here, an expert battery man has performed its duty so well that can test your battery, tell whether there is little more for it to do. In it needs any repairs and in other manufacturers to institute only mi. spring overhauling.

"One way of avoiding this-if nor changes from year to year seems to indicate that the physical appear. You lay your car up for the winance of the motor car is quite well ter-is to store your battery with your battery service station until spring. The cost is nominal, but when you are ready for the touring IS PRIVATELY EXHIBITED tery is in good condition. "To sum up, remember your bat

President Harding's portrait by Cox tery is an important part of your car. Give it at least the same atprivate exhibition to artists and tention you give to other parts and you will have no cause at the battery-rather, you will

spring, has been complimented on the MD. MEASURE PROVIDES

fuel, is a question that no one can answer with any material assurance B.

who will continue to exhibit the por- swear by it."

of ten judges and as many courts.

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AUTO ITEMS

Maryland Has 90 Bus Lines. per line, carrying an average of per line, carrying an average of in bringing about this improvement. sixteen passengers per vehicle, that St. Louis safety council also decided operate over an average distance of upon a safe drivers' school, organ-ized thirty-five leaders of boys to sineteen miles per one-way trip.

Railway Lines Operate Busses. There are thirty-six electric tracion companies now operating busses. These are located in various sections of the United States, including Boston, Mass.; Bakersfield, Cal.; Minneapolis, Minn., and Fort Worth, Tex.

Motors Spread Education. Motor cars and motor trucks are seing used by many colleges for exension courses and for general pur-Amherst, Dartmouth, Wiled independent of Federal assistiams, Massachusetts Institute of ance. Technology, Carnegie Institute of Technology, University of Michigan, Cornell, Harvard Vesser, Wells, through the spring bushings, a heat-Cornell, Harvard, Vassar, Welles ed wire thrust into the hardened ley, Columbia, and Johns Hopkins grease usually removes the obstacle. ly to injure the pistons.

motor transportation equipment. MOTOR CAR MARKET

Building Good Roads.

According to Government figures.

St. Louis Traffic Fatalities.

Reports in the National Safety the Goteborg custom house during lews show that automobile fatali-1921 showed a decrease of over 60 Ninety bus lines in Maryland ties in St. Louis dropped from 192 1921 showed a decrease of over so have an average of three vehicles in 1920 to 97 in 1921. Education in per cent, compared with imports schools is one of the biggest factors for the previous year, the total for 1920 being 2,535, as against 792 for 1921. Of the latter, 612 were of American origin, 45 English and junior safety cadets, sent an indi-vidual letter to every automobile driver involved in accident, and en-135 were German, French and Italian. One-third of the American cars were the product of a single manufacturer. No increase in imgaged in many other similar acports for 1922 is anticipated.

Can You Qualify?

IN WESTERN SWEDEN

A motor car not only requires a driver who is a skilled mechanic, but also a driver who is skillful in a total of 28,000 miles of good roads were built in the United States last manipulating a car on the road Besides a general knowledge of his year, or a distance equal to ten times the width of the country. customs, and courtesies of the rules, and the habits of traffic, also the possession of the qualities of alert-ness, foresight and a consideration Half of this mileage has been built by the State governments in conjunction with Federal aid. The refor others are important.

The oxygen method should never be used for the removal of carbon deposits in engines with aluminum pistons. Because of the extreme

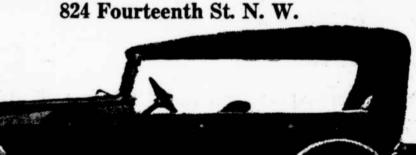
ESTCOTT The Car with a Longer Life

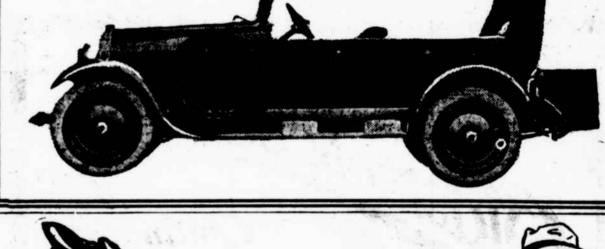
Immediately After the Closing of the Auto Show

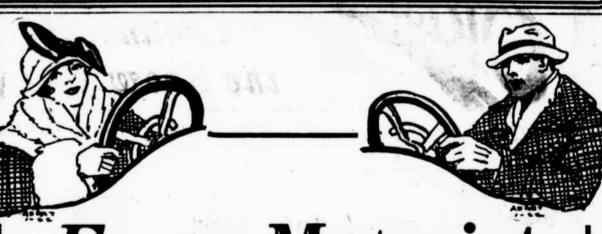
The Westcott Models, which have attracted great attention, will be on display in our sales

We wish to thank our friends and the public in general for the interest taken in our exhibit of the new Westcott Models at the Automobile Show.

E. J. QUINN MOTOR SALES CO.







Every Motorist Wants Power

An automobile without power might as well be without wheels. But there are many varieties of power. All of them based upon the fuel you use.

If you want an ever-ready power that never once will falterthere's but one fuel to use.

LIGHTNING MOTOR FUEL

-has that irresistible power that means everything to the motorist. It is the "Gas With the GO," and after a trial you will find that it causes less carbon deposit and means less stops for more gas, all of which means a whole lot.

Get acquainted with the "Lightning Motor Fuel Filling Station" in your neighborhood and you'll never be without a tank full of the "Gas With the GO."

LIGHTNING takes you where you want to go-when you are ready to go-and brings you back.

It keeps your motor clean, free from knocks and full of real power-ready for any task.

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principles. That these principles are adhered to by this company is manifest by our ever-increasing volume of business. The unusually large number of sales of new Studebakers during the Automobile Show has resulted in a fine assortment of cars being traded in. A visit to our Used Car Department will show you why we are doing the largest used car business in Washington. Every Day Is Bargain Day in Our Used Car Salesroom Lexington "Minute Man Six" Tour-

ing; 5-passenger; new paint \$625 Buick Roadster, 1920. Just a real buy for a quick pur-Ford Touring, 1920; looks \$275 Reo Touring; here's a car that took a long time for the owner to \$390 let it go. It will please you.. Studebaker, 4-pass. Special Roadster; run only 6,000 miles; equipped with best cord tires and many \$1,200

Westcott, 1919. "The car with a longer life." Here's another waiting for a wise pur-Oakland Touring, 1919; run \$425 Buick 1922 Touring; only run 8,000 miles and bought in November. Will give same demonstration as \$975 1920. New tires and paint .. \$525

Studebaker, 1919, 7 pass. touring; a car with a completely rebuilt \$950 motor; condition perfect.... Ask for Mr. J. W. Flaherty, Mgr. Used Car Dept.

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